

Top 5 Reasons Handymen need great software

written by Vicky Barry | July 16, 2023



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For handymen or handy women, efficiency, organization, referrals and customer satisfaction are key to success. To put it mildly, you need great **handyman software** to run your trades' person business, with robust features and user-friendly interface, you need the perfect tool to help you achieve these goals. Here are the top 5 features of great software for that can transform your home improvement business.

And we are not just talking about handymen, every sort of trade's person can benefit from great software. Whether you are a Maintenance Worker, Repairman, Fixer, Tradesman, Artisan, Technician, Crafts person, Skilled Worker, Service Worker or Jack/Jane of All Trades you all need to track customers, send invoices and manage travel. Maintenance Technician's and Home Repair Specialist, need to be able to schedule tasks, upsell existing customers and even menu sell new referrals.

So let's talk about the 5 most important features in our opinion.

1. Customer Relationship Management (CRM) Artisan's

As a handyman, your customers are your most valuable asset. A great CRM system allows you to manage your customer relationships effectively. You can track customer interactions, manage contacts, and improve customer service, leading to increased customer satisfaction and loyalty. With great trades' person software, you can ensure that no customer request falls through the cracks, and they want to give referrals.

2. Scheduling and Time Management for Handymen and

Women

Your software should have advanced scheduling feature because this is a game-changer for handymen. It allows you to manage your assignments seamlessly, eliminating the need to juggle multiple calendars or spreadsheets. With great handyman software, you can view all your assignments in one place, making it easier to fill gaps in your schedule and take on more work.

3. Handyman's Menu Selling Software

Menu Selling is a killer feature that most handymen don't think about, it allows you to present your services in a menu-like format using an iPad or Tablet, making it easier for customers to understand your offerings. This feature can help you upsell your services, increasing your revenue without stressing out your customers. Because its easier to sell by giving choices.

4. Handyman Task Management software

With great handyman software, you can easily assign tasks, track progress, and ensure projects are completed on time. This feature is particularly useful for handymen who often juggle multiple projects at once. With Selling Lane, you can stay on top of all your tasks and ensure that nothing is overlooked.

5. Handyman Invoicing Software

You can't stay in business unless you get paid. So as a Crafts' person you need to be able to send invoices, and get paid quickly whether you use [Venmo](#) or [PayPal](#) or the click to pay features of the software. And it should be easy for [Artisan's](#) like you to bill seamlessly from your business software.

Conclusion

In the fast-paced world of handyman services, Selling Lane is the partner you need to streamline your work, manage your finances, and ultimately increase your income. With its robust features and user-friendly interface, Selling Lane can transform your handyman business, helping you achieve your financial goals.

Consider Selling Lane for Your Handy Person Business.

Ready to revolutionize your handyman business? Sign up for [Selling Lane](#) for free today and take the first step towards a more profitable and organized career. Experience the power of [efficient scheduling](#), comprehensive invoice management, [route planning, enhanced customer relationship management](#), and more. With Selling Lane, success is just a click away



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